

CONSUMER MOBILITY IN RETAIL BANKING IN PORTUGAL

Switching Barriers



Limits to the comparability and transparency of offers



Contractual complexity



Functional and operational limits of the account switching service



Lack of portability of banking identification



Risk of conflicts of interest in credit intermediation



Fees associated with early repayment of credit contracts



Lock-in effects associated with bundled product sales

AdC's Recommendations



More comparability and transparency

Strengthen terminological harmonisation

Reinforce the capabilities of the "Fees Comparator"

Assess the costs and benefits of expanding the scope of the "Fees Comparator"

Consider publishing a multiannual strategic plan for open banking and open finance



More clarity on contractual complexity

Establish an obligation for banks to provide consumers with a standardised table containing the most relevant information

Ensure the transposition of Directive (EU) 2023/2225, contributing to the provision of clearer information to consumers



An easy account switching service

Define consumer awareness indicators

Assess the costs and benefits of expanding the account switching service scope

Promote centralised management of the service

Assess the costs and benefits of solutions for the portability of banking identification



Fewer early repayment fees on credit contracts

End of early repayment fee on credit contracts with a variable interest rate

For credit contracts with a fixed interest rate, set a maximum amount based on the periods between early repayment and the end of the contract term



More transparency in credit intermediary incentives

Ensure transparency regarding CI's remuneration policy

Ensure that the remuneration does not depend on the n° of contracts concluded

Ensure that CI provide information on the collected proposals and the selection criteria

Ensure CIs access pre-contractual conditions no less favourable than those offered directly to consumers



More information on bundled sales

Evaluate the costs and benefits of introducing time limits on the application of requirements associated with the purchase of ancillary products

Define information obligations for banks in the context of bundled offers